

TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: 323-5079

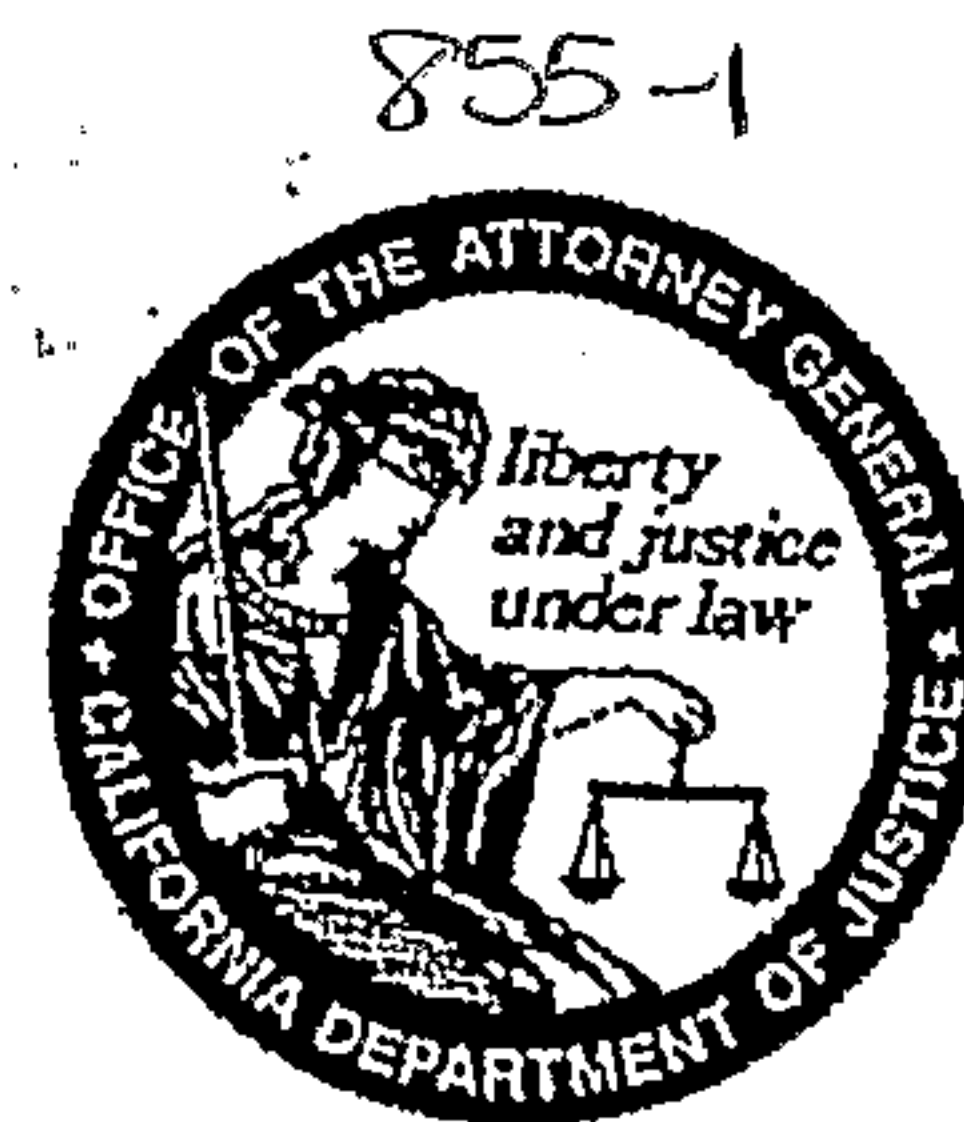
WEBSITE ADDRESS:
<http://ag.ca.gov/charities/>

**COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
VEHICLE DONATION PROGRAM**

ANNUAL FINANCIAL REPORT FOR 2003
(California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser: 855 CALIFORNIA FOUNDATION FUNDING COMPANY 2240 SHELTER ISLAND DRIVE, 210 SAN DIEGO, CA 92106	Name and Address of Charitable Organization: CT No. <u>116054</u> F.E.I.N. <u>23-7391668</u> <u>American Institute of Marine Studies</u> Name of charity <u>4332 E Tradewinds Ave</u> Address of charity <u>Lauderdale-By-The-Sea, FL 33308</u> City, State, and ZIP code of charity
--	---

Figures from (check one): National Campaign ☐ California Campaign ☐

Cars & Boats Donations held (on) (from) January 1 2003, to December 31 2003
(Type of Activity) (Date or dates must be shown)

1. REVENUE

A. Car/Truck Sales	<u>3,349,800</u>	A.
B. Boat Sales	<u>6,214,269</u>	B.
C. Real Estate Sales		C.
D. Other sources: (Specify)		
a. _____		Da.
b. _____		Db.
c. _____		Dc.
d. _____		Dd.

E. TOTAL REVENUE 6,249,069 E.

2. EXPENSES

A. Fees or commissions paid by commercial fundraiser	<u>976,403</u>	A.
B. Salaries	<u>461,601</u>	B.
C. Payroll taxes	<u>15,864</u>	C.
D. Employee benefits		D.
E. Towing	<u>13,087</u>	E.
F. Vehicle repairs	<u>124,277</u>	F.
G. Parts	<u>43,297</u>	G.
H. DMV Fees	<u>200</u>	H.
I. Appraisals		I.
J. Detailing		J.
K. Advertising	<u>47,520</u>	K.
L. Telephone	<u>13,646</u>	L.
M. Other expenses: (Specify)		
a. <u>Survey</u>	<u>11,370</u>	Ma.
b. <u>Dockage & Yard Bills</u>	<u>58,144</u>	Mb.
c. <u>Fin Charges</u>	<u>159,983</u>	Mc.
d. <u>Rent</u>	<u>26,878</u>	Md.

N. TOTAL EXPENSES Others 653,111 2,605,381 N.

COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES - VEHICLE DONATION PROGRAM

ANNUAL FINANCIAL REPORT 20 03

(California Government Code Section 12599)

Page 2

- | | | |
|---|-----------|----|
| 3. Distribution or net to charitable organization | 3,643,688 | 3. |
| 4. Less additional expenses relating to operation of vehicle donation program paid by charity | 3,836,468 | 4. |
| 5. Total amount charity realized from operation of vehicle donation program | 192,780 | 5. |
6. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

☐ Yes ☒ No If "yes," complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 6(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

	Edward Conway President	01/28/04	
Signature of authorized officer (commercial fundraiser)	Printed name	Title	Date

This report must be signed by two officers of the charitable organization for verification.

	Fred Kraft President	01/28/04	
Signature of authorized officer/director (charity)	Printed name	Title	Date

	Beverly Kraft Vice-President	01/28/04	
Signature of authorized officer/director (charity)	Printed name	Title	Date

RECEIVED
 FEB 03 2004
 Attorney General's
 Registry of Charitable Trusts